

<b>Course</b>	<b>MNGT 3280</b> – Introduction to Business Law
<b>Instructor</b>	<b>Name:</b> Ronald Monard, Esq. <b>Phone:</b> 949-230-0583 <b>Email:</b> monard@justice.com
<b>Intent of the Course</b>	<ul style="list-style-type: none"> <li>• This course is offered to give students an overview of important legal issues and concepts related to business in the United States. It relies on reading cases, analyzing them, and developing critical thinking techniques. There is an important emphasis on the relationship of law and ethics, together with an ongoing examination of business ethics.</li> <li>• This course is designed to assist students who are focusing their studies in either the Business or Management Departments.</li> <li>• This course gives students an understanding of the law as it relates to business, the environment in which they will be working, and the ethical context in which decision-making occurs. There is information on the Constitutional underpinnings of our legal system, along with substantial examination of contract law.</li> <li>• The agency/business organization section builds from the basic concept of agency through increasingly complex types of business organizations. Students learn how the different organizations work, and how their particular employment or entrepreneurial endeavors are affected by the legal principles which attach to each type of business organization.</li> <li>• The development of critical legal thinking skills will serve students well in a wide variety of classes.</li> </ul>
<b>Course Level Learning Outcomes</b>	<p>Upon completion of this course, Students should be able to:</p> <ul style="list-style-type: none"> <li>• Define, discuss and differentiate important legal terminology, concepts, principles, and issues related to constitutional, contract, sales, tort, and product liability laws.</li> <li>• Discuss and explain the purpose and basic functioning of the court/legal system in the United States.</li> <li>• Demonstrate an awareness of business ethics, and explain the relationship of law and ethics.</li> <li>• Develop solutions to moderately complex business legal problems using the terminology, facts, concepts, principles, laws, and theories taught in this course.</li> </ul>
<b>Course Content</b>	<ul style="list-style-type: none"> <li>• Law and Legal Reasoning</li> <li>• U.S. Court system; civil procedure; Alternative Dispute Resolution</li> </ul>

	<ul style="list-style-type: none"> <li>• Governmental authority to regulate business</li> <li>• Legal concerns in international business activities</li> <li>• Tort law, in general, and with an emphasis on business</li> <li>• Product liability</li> <li>• Ethics, in general, and with an emphasis on business</li> <li>• Contract law: formation of contracts, defenses to contract formation, rules of evidence, how to resolve contract disputes, what to do in the event of breach</li> <li>• Intellectual Property overview</li> <li>• E-commerce and Internet Law</li> </ul> <p>NOTE: In teaching this course, the instructor will have considerable material to cover. Engaging the students by encouraging examination of current legal events within the context of subjects covered during the semester is most useful. It is important to emphasize that this is not a history class, but the study of an organic system that is constantly changing and evolving. The changes in ethical beliefs and the moral consensus of our society have an impact on how the law changes. That process is an important backdrop for all the substantive subjects covered in this class.</p>
<b>Suggested Course Activities</b>	<ul style="list-style-type: none"> <li>• Discussion of the cases presented in the text should be included in the class sessions.</li> <li>• Use of selected questions provided at the end of each chapter in the text for further discussion in class as a way of testing the student's ability to apply legal reasoning to conclusions.</li> <li>• Group work in class with case analysis (cases prepared by the instructor) as a helpful tool to fire discussion.</li> </ul>
<b>Materials</b>	<p><b>Text:</b> Business Law Today, Standard Edition, 8th Edition  <b>Author:</b> Jentz Miller  <b>Publisher:</b> South-Western  <b>ISBN:</b> 978-0-324-65455-4</p>
<b>Activities and Grading</b>	<p>Course grade will be based upon <b>three class assignments</b> (worth 25 points each); and a <b>final paper</b> (worth 25 points).</p> <p>A 100-93  A- 92-90  B+ 89-87  B 86-83  B- 82-80  C+ 79-77  C 76-73  C- 72-70  D+ 69-65  D 64-61  F 60 and below</p>

<p><b>Suggested Waiver Policy</b></p>	<p>This course is required for students pursuing the following degree programs:</p> <p>Business with an Emphasis in Business Administration (B.A.);  Bachelor of Business Administration (B.B.A.);  Management (without an emphasis);  Management with an Emphasis in Human Resource Management;  Management with an Emphasis in International Business; and  Management with an Emphasis in Marketing.</p> <p>As to waivers for this course, the Department Head should be consulted before consent for such is given. On an International Campus, it is noted in the Undergraduate Studies Catalogue that students may substitute MNGT 3320 Business Law International for MNGT 3290 Business Law. However, on U.S. campuses, the student’s background and competency in this subject matter should be closely examined prior to a waiver being granted.</p>
<p><b>Policy Statements: University Policies</b></p>	<p>University policies are provided in the current course catalog and course schedules. They are also available on the university website. This class is governed by the university’s published policies. The following policies are of particular interest:</p> <p><b>Academic Honesty</b>  The university is committed to high standards of academic honesty. Students will be held responsible for violations of these standards. Please refer to the university’s academic honesty policies for a definition of academic dishonesty and potential disciplinary actions associated with it.</p> <p><b>Drops and Withdrawals</b>  Please be aware that, should you choose to drop or withdraw from this course, the date on which you notify the university of your decision will determine the amount of tuition refund you receive. Please refer to the university policies on drops and withdrawals (published elsewhere) to find out what the deadlines are for dropping a course with a full refund and for withdrawing from a course with a partial refund.</p> <p><b>Special Services</b>  If you need accommodations for a disability, please let the instructor know at the beginning of the course so that they can be provided.</p> <p><b>Disturbances</b>  Since every student is entitled to full participation in class without interruption, disruption of class by inconsiderate behavior is not acceptable. Students are expected to treat the instructor and other students with dignity and respect, especially in cases where a diversity of opinion arises. Students who engage in disruptive behavior are subject to disciplinary action, including removal from the course.</p>

	<p><b>Attendance</b></p>
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Sometimes circumstances beyond one's control require that a student miss a scheduled class. It is the student's responsibility to advise the instructor and submit any required work.

<p><b>Class Schedule</b></p>	<p>Week One: Read Chapters 1-3  Aug 16 Introduction to Law, Sources Law, Courts System, Litigation, Alternative Dispute Resolution.</p> <p>Week Two: Read Chapter 4  Aug 23 Intentional Torts and Business Torts; Negligence, Strict Liability, and Cyber Torts. Risk Management.</p> <p>Week Three: Read Chapters 8-12  Aug 30 Introduction to Contracts, Fundamentals of Contract Law.  <u><b>Answer to Hypothetical Due</b></u></p> <p>Week Four: Read Chapters 5 and 7  Sept 6 Intellectual Property, Ethics.  <u><b>Sample Contract Due</b></u></p> <p>Week Five: Read Chapters 33-34  Sept 13 Labor Relations, Employment Law Issues.</p> <p>Week Six: Read Chapters 24-27, 29  Sept 20 Agency, Partnerships, Limited Liability Companies and Corporations.</p> <p>Week Seven: Read Chapter 32 (read section on Environmental Law beginning on page 913) and Chapter 37  Sept 27 Environmental Law, Real Property, Landlord-Tenant Law.  <u><b>LLC / Corporate Documents Due</b></u></p> <p>Week Eight: Read Chapter 38  Oct 4 Estate Planning.</p> <p>Week Nine: <b>Class Paper re: Topic To Be Selected By Student</b>  Oct 11</p>
	<p><u>WEB RESOURCES:</u></p> <p>FINDLAW: GENERAL PUBLIC SITE  <a href="http://www.findlaw.com">www.findlaw.com</a></p> <p>FINDLAW: ATTORNEY SITE  <a href="http://lp.findlaw.com/">http://lp.findlaw.com/</a></p> <p>GENERAL PUBLIC SITE  <a href="http://www.lawcentral.com">www.lawcentral.com</a></p> <p>SUPREME COURT  <a href="http://www.supremecourtus.gov">www.supremecourtus.gov</a></p>