

SUMMER , 2010 GRADUATE REGISTRATION AND COURSE SCHEDULES

Last Updated on: April 6, 2010

Summer , 2010 REGISTRATION SCHEDULE

REGISTRATION PERIOD: **April 1 – May 14**

CURRENTLY ENROLLED STUDENTS may register for courses with their academic advisor during the above registration period. After registering, students must pay their tuition through the Finance Office. Payments for the Summer term will be accepted until **Friday, May 14** without penalty. Payments made after this date must be accompanied by a late fee of € 80.

NEW STUDENTS should register for courses with their academic advisor after they have received their acceptance letters. After registering, new students must pay their tuition during WEEK 1 of the Summer term in order to avoid a late registration fee. Payments made after **Friday, May 21** must be accompanied by a late fee of €80.

ADD/DROP DEADLINES: Students must fill out an add or drop form for each course they wish to add or drop, and submit the form to their academic advisor during regular office hours by the following deadlines:

ADD: May 17 – 25

Note: A request to add a course after missing the first class session must be approved by the instructor.

DROP: May 18 – 28

Note 1: Students will receive a full refund for each course they drop by the above deadline.

Note 2: The administrative offices will be closed on **Monday, May 24** because of the Austrian holiday, but the university will be open for classes.

WITHDRAWAL: From Monday of the third week of classes, students who withdraw from courses will receive only a partial refund or no refund at all in accordance with the refund schedule given in the Graduate Studies Catalog, on the Webster Vienna Web site <www.webster.ac.at>, and in the Webster Bulletin.

GRADUATE FEES:

These fees are applicable from Summer, 2010 to Spring II, 2011:

Application Fee	€40
Course Fee (3-credit course)	€1815
Late Registration Fee	€80
Graduation Fee	€100

Please Note

- Class attendance at Webster is obligatory. You must attend the first class session of each of your courses to secure your place in the class. Instructors may refuse to allow students who miss the first class session to stay in their courses. If there is a waiting list for a course, students who do not attend the first class session may be dropped from the course.
- Read the syllabus for each of your courses and prepare the assignment for the first class session.

Summer, 2010 COURSE SCHEDULE

FIRST DAY OF CLASSES: **May 17**

LAST DAY OF CLASSES: **July 9**

MIDTERM EXAM SESSIONS: **June 12 and 13**

FINAL EXAM SESSIONS: **July 12 and 13**

Courses are listed by academic department

All courses are offered for three credits

BUSINESS & MANAGEMENT

BUSN 5600/17 – ACCOUNTING THEORY AND PRACTICE

Instructor: Mr. Eugene Burns, M.B.A., F.C.C.A.

Meeting Time: Monday, 6 – 10 p.m.

NOTE: Due to other arrangements of the instructor, the first two class sessions on May 17 and May 24 have to be cancelled. Make-up classes will be held on Tuesday, May 25 and Friday, May 28, 6 – 10 p.m.

Class Limit: 20

Students examine the accounting function and its role in modern business. Basic accounting theory and principles are examined, and some of the more important contemporary accounting developments are reviewed. Problems and cases are analyzed with an emphasis on situations from the student's own work experiences. This course is designed for consumers as opposed to producers of accounting.

BUSN 6070/17 – MANAGEMENT ACCOUNTING

Instructor: Mr. Gordon van der Veen, M.A.

Meeting Time: Wednesday, 6 – 10 p.m.

Class Limit: 20

The student examines advanced topics in management accounting as these relate to management information needs for planning, control, and decision making. Topics include interpretation of standard cost variances; application of quantitative techniques; evaluation of divisional performance; activity-based costing; and the behavioral impact of accounting systems. Prerequisite: BUSN 5600.

BUSN 6120/17 – MANAGERIAL ECONOMICS

Instructor: Mr. Gordon van der Veen, M.A.

Meeting Time: Thursday, 6 – 10 p.m.

Class Limit: 20

The student examines the application of microeconomic theory as applied to the managers' responsibilities within the organization. This course should emphasize the quantitative and qualitative application of economic principles to business analysis. Prerequisite: BUSN 5620.

BUSN 6200/17 – STRATEGY AND COMPETITION

Instructor: Dr. Douglas O'Bannon

Meeting Time: Tuesday, 6 – 10 p.m.

Class Limit: 20

The student examines the conceptual and practical aspects of business policies and policy decision making by utilizing all the concepts, theories, and tools that were presented in the previous courses. The student should be able to analyze and recommend a comprehensive and workable approach to the situation. The course should cover current business issues and developments. Prerequisites: Completion of all other required MBA courses.

FINC 5810/17 – CAPITAL BUDGETING

Instructor: Ms. Joy Chan, M.Com.

Meeting Time: Thursday, 6 – 10 p.m.

Class Limit: 20

The student examines the corporate investment decision process which includes working capital management, financial statement analysis, determination of cash flows, risk return analysis, forecasting, and asset investment. Prerequisite: FINC 5000.

HRMG 5930/17 – LABOR-MANAGEMENT RELATIONS

Instructor: Mr. Christian Newman, M.S.e.

Meeting Time: Monday, 6 – 10 p.m.

Class Limit: 20

Students examine legislation concerning labor-management relations and focus special attention on contract negotiations, contract administration, and the creative resolution of employee-management differences in the context of a formal contract. The course focus is on employee relations characterized as being outside of a negotiated agreement.

INTB 5630/17 – INTERNATIONAL LAW AND BUSINESS

Instructor: Dr. A. Nicholas Simon

Meeting Time: Wednesday, 6 – 10 p.m.

Class Limit: 20

This course surveys trends and practices that are part of the process of adjudication across national boundaries. Students study the interrelationships among countries as these affect individuals and business organizations attempting to operate internationally. Course content focuses on transnational business activities. This course also serves as an introduction to business law with special emphasis on international aspects such as

arbitration, enforcement of judgments, joint ventures, etc. Prerequisites: No prerequisites (not suited for students who have taken MNGT 3290, MNGT 3320, or the Legal Environment of Business).

MRKT 5000/17 – MARKETING

Instructor: Mag. Hendrik Homan, M.B.A.

Meeting Time: Tuesday, 6 – 10 p.m.

Class Limit: 20

Students examine the character and importance of the marketing process, its essential functions, and the institutions exercising these functions. Course content focuses on the major policies that underlie the activities of marketing institutions and the social, economic, and political implications of such policies.

MRKT 5800/17 – SALES MANAGEMENT

Instructor: Mag. Hendrik Homan, M.B.A.

Meeting Time: Monday, 6 – 10 p.m.

Class Limit: 20

The student studies distribution processes and institutional structures as subsystems of marketing strategy. Focus is on channel structure, product assortment considerations, promotional activities, pricing strategies, and physical logistics necessary to achieve channel objectives. Governmental, economic, and competitive aspects affecting channel management are included. Prerequisite: MRKT 5000.

INTERNATIONAL RELATIONS

INTL 5645/17 – ASIAN AREA STUDIES: JAPAN

Instructor: Dr. Ronald Hrebenar

Meeting Time: Thursday, 6 – 10 p.m.

Class Limit: 20

Examines the politics and government of Japan as they have developed in the 20th century. Japanese political culture and history will be explored as they have impacted on the modernization of Japan in the post-Tokugawa era and special emphasis will be placed on the post-World War Two era of successful democratization and economic development. Within a variety of theoretical comparative frameworks, questions of Japanese "uniqueness" in a wide range of political institutions and processes will be analyzed. Finally, the current Japanese systemic characteristics of economic and political stagnations will be explored.

INTL 5860/17 – AREA STUDIES: U.S. (3-WEEK STUDY TRIP TO WASHINGTON D.C., JUNE 6 – 26 or June 27 – July 17)

Instructor: Dr. Mason Chamie

Meeting Time: Monday – Friday, 9 a.m. – 12:30 p.m.

NOTE 1: This three-week study trip is offered in cooperation with the Oxbridge Learning Academy. Students should register for the course with your academic advisor, but you must pay the trip fee through Oxbridge.

NOTE 2: Places are limited. For more information on program cost, university credit, exams and the application process please contact the Oxbridge 'real world' Learning Academy at admissions@oxbridgelearning.com, or email Dr. Mason Chamie at director@oxbridgelearning.com

NOTE 3: In order to earn credits towards their Webster degrees, students must pay normal Vienna course fees to the Vienna Campus This would be in addition to the fees paid to the Oxbridge Learning Academy.

Class Limit: 20

Students will spend three weeks in Washington D.C. learning first hand about the American political system and US political culture. The morning lectures are devoted to an in-depth analysis of the three branches of American government: the

Executive, Legislative, and Judicial, as well as the role of the Media and Military. In the afternoon, students will then enhance their study of ideas with direct exposure to the practical, political, and institutional realities of American government. Thus, we will meet with public intellectuals, journalists, policy experts, diplomats, military officers, and American Congressmen in private. Furthermore, we will undertake private tours of the White House, the Pentagon, the House of Representatives, the Senate, the Supreme Court, as well as visiting some of the leading think tanks that have had great impact on American foreign and domestic policy. The course is specifically designed to close the gap between academic study and political experience, between abstract ideas and empirical realities. Students will thus gain sophisticated intellectual maps of the nature and functioning of the American system of government while simultaneously experiencing the political culture and underlying principles and ideals that animate those institutions.

INTL 6000/17 – INTERNATIONAL RELATIONS: THEORY AND PRACTICE

Instructor: Dr. Johannes Pollak
Meeting Time: Tuesday, 6 – 10 p.m.
Class Limit: 20

This course completes the M.A. preparation for IR activity, including theory, policy and research work. Our work centrally focuses on political theory and philosophy building the basis of IR as well as on European polity building. Course participants will prepare and submit well researched and properly documented, well structured and well presented research paper words on a post 1946 topic which will be prepared, revised and discussed with the seminar. Prerequisite: completion of all other required courses in this major.

You may pick up your course textbooks at

THE UNIVERSITY BOOKSTORE

Mon – Wed: 3 – 8:30 p.m. Thur – Fri: 10 a.m. – 6 p.m.
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The Bookstore is located in the Library
