



USING THIS GUIDE:

This guide outlines a path for degree completion at Webster University- Colorado Springs and Webster University- Denver for the Bachelor of Arts in Management for students entering with an Associate of Arts degree from the Colorado Community College System (CCCS). The CCCS includes Arapahoe Community College, Colorado Community Colleges Online, Colorado Northwestern Community College, Community College of Aurora, Community College of Denver, Front Range Community College, Lamar Community College, Morgan Community College, Northeastern Junior College, Otero Junior College, Pikes Peak Community College, Pueblo Community College, Red Rocks Community College, and Trinidad State Junior College.

This guide is not intended to replace individual academic advising. Students are strongly encouraged to meet with a Webster University Admissions representative early on to help ensure a smooth transfer experience.

WEBSTER ADMISSION REQUIREMENTS:

Applicants to Webster's degree completion programs should have successfully completed an associate degree or at least two years of college-level work (64 semester hours) with a cumulative grade point average (GPA) of 2.5 on a 4.0 scale. Transfer coursework should include at least one college-level writing/composition class and one college-level mathematics course. While the above profile is recommended, each applicant will be given a thorough individual review. When considering an application, Webster looks for evidence of potential for academic success.

Each transfer applicant must submit:

- A [Completed Application for Admission](#)
- A \$35.00 nonrefundable application fee
- An official transcript from the CCCS College attended, and an official transcript from any and all other postsecondary institutions previously attended.
- A 300-500 word essay on a topic of the applicant's choice
- A resume that details professional employment history, school and/or community activities, honors and awards

Application and materials can be submitted online or to the campus you plan to attend:

Webster University
Colorado Springs Metropolitan Campus
5475 Tech Center Drive, Suite 110
Colorado Springs, CO 80919

Webster University
Denver Metropolitan Campus
9250 E. Costilla Avenue, Suite 310
Greenwood Village, CO 80112

All **official transcripts** should be sent to:

Webster University
Office of Admission
470 East Lockwood Avenue
St. Louis, MO 63119

Notes: Application and transcripts should be completed at least one month prior to the desired date of enrollment. Applications submitted less than two weeks before the start of the term may not be reviewed in time for registration for that term. Please contact the Campus Director for specific deadlines and entry dates. Students intending to apply for financial aid should note that earlier deadlines are required.

BA DEGREE REQUIREMENTS:

- 27 hours General Education
- 36 hours Required Courses
- 65 hours electives
- 128 total hours

GENERAL EDUCATION:

Students who complete the Associate of Arts (A.A.) degree, Associate of Science (A.S.) degree, Associate of General Studies (A.G.S.) degree at a college with CCCS, or have satisfied the Colorado gtPathways general education curriculum before transferring to Webster University will have completed general education requirements. Degree completion or gtPathways completion must be noted on the official transcript.

Students who transfer without one of these degrees or satisfaction of the gtPathways curriculum will have previous college coursework evaluated for the University’s general education requirements on a course-by-course basis. Courses must be completed with a C- or better.

Please note: Webster University is phasing in a new core curriculum, called the *Global Citizenship Program*. This aligns the University’s core general education curriculum with its mission: to ensure high quality learning experiences that transform students for global citizenship and individual excellence.

Effective 2014-2015, transfer students with fewer than 75 college credit hours will begin to follow requirements of the Global Citizenship Program. In 2015-2016, the Global Citizenship Program will apply to all new students. Please speak with a Webster Admissions Representative for more information.

REQUIRED COURSES:

Webster University	Colorado Community College System Equivalent
ACCT 2010 Financial Accounting (3)	ACC 121 Accounting Principles I*
ACCT 2025 Managerial Accounting (3)	ACC 122 Accounting Principles II*
ECON 2030 Principles of Macroeconomics (3)	ECO 201 Principles of Macroeconomics
ECON 2020 Principles of Microeconomics (3)	ECO 202 Principles of Microeconomics
MNGT 2100 Management Theory & Practice (3)	MAN 226 Principles of Management
MNGT 3280 Introduction to Business Law (3)	BUS 216 Legal Environment of Business*
MNGT 3400 Human Resource Management (3)	MAN 200 Human Resource Management I
MNGT 3450 Principles of Organizational Behavior (3)	MAN 215 Organizational Behavior
MNGT 3500 Marketing (3)	MAR 216 Principles of Marketing
MNGT 4900 Managerial Policies & Strategies (3)	No Equivalent; take at Webster

**Courses with an asterisk are part of the A.A. Business major requirements at CCCS.*

MINIMUM OF 6 CREDIT HOURS FROM MANAGEMENT (MNGT) CURRICULUM (3 credits must be upper-division)

The following courses from CCCS are considered lower-division management electives and one course can be applied to this requirement:

MAN 116 Principles of Supervision	MAR 160 Customer Service
MAN 128 Human Relations in Organizations	MAR 111 Principles of Sales
MAN 205 Event Planning	MAR 117 Principles of Retailing
MAN 216 Small Business Management	MAR 240 International Marketing
MAN 240 Strategic Management	MAR 249 Strategic Marketing
MAN 246 Critical Issues in Marketing & Management	

ELECTIVES:

Elective hours can consist of any college-level courses that are not already being applied to the major or general education requirements of the degree.

2+2 ARTICULATION FOR AA DEGREE TO BA DEGREE

The next section will identify, for Colorado Community College students earning the Associate of Arts degree, what requirements will be remaining to earn the Bachelor of Arts in Management at Webster University.

AA BUSINESS (YEARS 1 AND 2 AT COLORADO COMMUNITY COLLEGE SYSTEM)

CCCS Degree Requirement	Webster Degree Requirement Fulfilled
GENERAL EDUCATION 42 CR.	
Communications 9 cr. (COM, ENG)	Completed AA fulfills general education
Art and Humanities 6 cr.	Completed AA fulfills general education
Mathematics 8 cr.	Completed AA fulfills general education
Social and Behavioral Sciences 9 cr.	Completed AA fulfills general education
Physical and Life Sciences 8 cr.	Completed AA fulfills general education
BUSINESS MAJOR REQUIREMENTS 20 CR.	
ACC 121 Accounting Principles I 4 cr.	ACCT 2010 Financial Accounting
ACC 122 Accounting Principles II 4 cr.	ACCT 2025 Managerial Accounting
BUS 115 Introduction to Business 3 cr.	General Elective
BUS 216 Legal Environment of Business 3 cr.	MNGT 3280 Introduction to Business Law
BUS 217 Business Communication & Report Writing 3 cr.	General Elective
BUS 226 Business Statistics 3 cr.	General Elective
TOTAL FROM CCCS: 60 CR.	

BA MANAGEMENT (YEARS 3 AND 4 AT WEBSTER UNIVERSITY)

Webster University
ECON 2020 Principles of Microeconomics 3 cr.
ECON 2030 Principles of Macroeconomics 3 cr.
MNGT 2100 Management Theory & Practices 3 cr.
MNGT 3400 Human Resource Management 3 cr.
MNGT 3450 Principles of Organizational Behavior 3 cr.
MNGT 3500 Marketing 3 cr.
MNGT 4900 Managerial Policies and Strategies 3 cr.
6 cr. MNGT electives (3 cr. must be upper-level)
TOTAL REMAINING MAJOR: 27 CR.
TOTAL REMAINING ELECTIVES: 41 CR.

60 CR. – CCCS transfer

27 CR. – Webster major remaining

41 CR. – Remaining Electives^

128 total hours

^When GCP requirements go into effect, the Global Citizenship Program Keystone course will be a required undergraduate degree requirement, so remaining electives will be adjusted accordingly.

IMPORTANT TRANSFER NOTES:

- Webster has a minimum residency requirement that 30 of the student’s last 36 credits must be taken at Webster University. All students must have a minimum of 128 credit hours to graduate.
- **A minimum of 18 credit hours of academic work must be taken in the Department of Business or Department of Management at Webster University.**

- No more than one course completed with a grade of D may count toward fulfilling the specific requirements of the Management major. All General Education/Global Citizenship Program courses must be completed with a C- or higher.
- Webster University provides full transfer of coursework successfully completed as part of an associate of arts degree awarded by a regionally accredited institution. While students with associate's degrees typically transfer 60-64 credit hours, Webster will transfer in all coursework that is part of the completed associate degree. Transfer of additional lower-division credit beyond the associate's degree is restricted. All transfer credit is capped at 98 credit hours.
- All transfer coursework must be college-level (100-level or above) with a passing grade. Pass/Fail courses will count for transfer credit if the student received a Pass. For repeated courses only the second grade will be counted. Incomplete grades are not accepted in transfer. Courses completed with a grade of D have severe transfer restrictions. Formal evaluation of transfer credit is conducted by the Office of the Registrar upon admission to the University.

Webster University reserves the right to correct errors in these listings or to make revisions in degree requirements or course equivalencies without prior notice.