

**USING THIS GUIDE:**

This guide has been published to assist students in preparing for transfer to Webster University from East Central College to obtain a Degree in Management. This should not be used in place of individual academic advising. Students are strongly encouraged to meet with a Webster University transfer admissions counselor early in their academic career to ensure a smooth transfer experience.

**DEPARTMENT OF MANAGEMENT DEGREES & MAJORS**

	<i>Required Credits for Major:</i>
B.A. Management (also available online)	39 credits
B.A. Management with Human Resource Management emphasis (SHRM aligned)	48 credits
B.A. Management with International Business emphasis	69 credits
B.A. Management with Marketing emphasis	45 credits

**ABOUT THE DEPARTMENT OF MANAGEMENT:**

The management program examines the relationship between an organization, its leaders and employees. This program is designed to help students develop the competencies as both a business professional and scholar practitioner with the capabilities to drive growth and innovation. In this program, students will acquire skills necessary to effectively manage people, analyze management problems, develop sound business practice and communicate effectively.

The Department of Management at Webster University has been designed to meet the needs of younger students as well as mature adults who have had business and professional experiences before completing their academic careers.

The Department of Management at Webster University's program of B.A. Management with an emphasis in Human Resource Management is aligned with the [Society of Human Resource Management \(SHRM\)](#). Interested students should speak to their advisor within the department upon transferring.

**WEBSTER ADMISSION REQUIREMENTS:**

When considering an application, Webster looks for evidence of potential for academic success. A cumulative GPA on all college level coursework of at least 2.5 on a 4.0 scale is preferred; however, each applicant is given individual consideration. If you have circumstances which might affect your admission this may be discussed confidentially with a member of the admissions staff. The University operates on rolling admission, and application files are reviewed by an admissions counselor as soon as all requested credentials have been received.

Each transfer applicant must submit:

- A completed [Application for Admission](#)
- \$35.00 non-refundable application fee
- An official transcript from East Central College, and an official transcript from all other postsecondary institutions previously attended mailed to:

Webster University  
Office of Admission

**WEBSTER DEGREE REQUIREMENTS:**

A minimum of **128** credit hours consisting of the following:

- Applicable University Global Citizenship Program hours
- Required credit hours for the Major
- Electives

**IMPORTANT TRANSFER NOTES:**

- Webster has a minimum residency requirement that 30 of the student's last 36 credits must be taken at Webster University. All students must have a minimum of 128 credit hours to graduate.
- **A minimum of 18 credit hours of academic work must be taken in the Department of Business or Department of Management at Webster University.**
- No more than one course completed with a grade of D may count toward fulfilling the specific requirements of the major. All General Education/GCP courses must be completed with a C-or higher.
- Webster University provides full transfer of coursework successfully completed as part of an associate degree awarded by a regionally accredited institution. While students with associate degrees typically transfer 60-64 credit hours, Webster will transfer in all coursework that is part of the completed associate degree. Transfer of additional lower-division credit beyond the associate degree is restricted. All transfer credit is capped at 98 credit hours.
- All transfer coursework must be college-level (100-level or above) with a passing grade. Pass/Fail courses will count for transfer credit if the student received a Pass. For repeated courses only the second grade will be counted. Incomplete grades are not accepted in transfer. Courses completed with a grade of D have severe transfer restrictions. Formal evaluation of transfer credit is conducted by the Office of the Registrar upon admission to the University.

**MISSOURI REVERSE TRANSFER:**

Webster University is participating in the [Missouri Reverse Transfer](#) statewide initiative to help more Missourians earn associate degrees. Webster has partnered with each community college in the state to help students apply Webster University credit back to the community college to earn the associate degree, if they transferred prior to earning the degree. Please speak with your transfer admissions counselor or academic advisor for more information.

**GENERAL EDUCATION/GLOBAL CITIZENSHIP PROGRAM:**

Webster University requires all baccalaureate students to complete a general education program. The Global Citizenship Program (GCP) is a set of undergraduate degree requirements and a general education program developed by Webster University faculty to help prepare students to confront global problems and 21<sup>st</sup> century challenges.

Students who complete an Associate of Arts (AA) degree or the CBHE-approved block of general education before transferring to Webster University will have satisfied the general education requirements and FRSH 1200 First Year Seminar requirement of the GCP. All students are required to take the Global Keystone Seminar at Webster.

Students completing other associate degrees will have previous credits reviewed on a course-by-course basis for applicability to the GCP. *See GCP Transfer Guide developed for East Central College.*

**COURSE EQUIVALENCIES FOR REQUIRED CORE COURSES:**

The following courses are required for all management majors/emphases. Please note that required courses must be completed at Webster University once the student begins to matriculate at Webster University.

Webster University Course	East Central Course Equivalent
ACCT 2010 Financial Accounting	ACC 101 Financial Accounting I <i>and</i> ACC 102 Financial Accounting II
ECON 2020 Principles of Microeconomics*	ECO 102 Principles Microeconomics
ECON 2030 Principles of Macroeconomic	ECO 101 Principles Macroeconomics
MNGT 2100 Management Theory and Practices	BUS 151 Fundamentals of Management
MNGT 3280 Introduction to Business Law	BUS 234 Legal Environment of Business
MNGT 3400 Human Resource Management	BUS 171 Human Resource Management

**ADDITIONAL COURSE EQUIVALENCIES:**

Consult a current [Webster University catalog](#) for the specific requirements of your major/emphasis before selecting additional courses. **Not all courses apply to all majors/emphases.**

Webster University Course	East Central Course Equivalent
MNGT 3500 Marketing	BUS 111 Principles of Marketing
MNGT 3700 Entrepreneurship and Small Business Management	BUS 222 Small Business Management
<i>International History course^</i>	<i>Please consult with your Transfer Admissions Counselor</i>
<i>International Politics course^</i>	PSC 202 Intro to Comparative Politics
<i>International Relations course^</i>	PSC 201 International Relations
<i>Elective course on International Topic^</i>	Civilization (CIV) course: 201 European Civilization I, 202 European Civilization II, 211 Latin American Civilization, 215 Japanese Civilization, 2216 East Asian Civ to 1800, or 217 East Asian Civ Since 1800
<i>Foreign Language Requirement#</i>	<i>(# see below)</i> SPN 101 Elementary Spanish I, SPN 102 Elementary Spanish II, SPN 201 Intermediate Spanish I, SPN 202 Intermediate Spanish II

<sup>^</sup> The International Business emphasis requires completion of one course in each of four international areas: international history, international politics, international relations, general course on international topic.

<sup>#</sup> The International Business emphasis requires reasonable capability in a foreign language. Students can establish their capability by successfully completing 12 credit hours of an international language (6 of which must be at the 2000 level or above); by passing an intermediate level language competency examination; or by successfully completing a major or minor in a foreign language. Students whose native language is not English and who are studying in English will be considered to have achieved their foreign language requirement if they successfully pass an ESL test of their English proficiency. The 12-credit hour requirement must then be met through other coursework in the curriculum.

**ELECTIVES:**

Elective hours can consist of any college-level courses that are not already being applied to the major or global citizenship program requirements of the degree, taken to reach the required 128 hours for graduation. Many students may choose to obtain a minor out of the required elective hours. Please keep in mind that any course applied to a minor must be taken at Webster University, with a grade of C- or better.

**Webster University reserves the right to correct errors in these listings or to make revisions in degree requirements or course equivalencies without prior notice.**