



A L A M O
C O L L E G E S
D I S T R I C T

USING THIS GUIDE:

This guide outlines a path for degree completion at Webster University- San Antonio for the Bachelor of Arts in Management for students entering with an Associate of Arts or Associate of Applied Science degree from the Alamo Colleges. The Alamo Colleges include Northeast Lakeview College, Northwest Vista College, Palo Alto College, St. Philip's College, and San Antonio College.

This guide is not intended to replace individual academic advising. Students are strongly encouraged to meet with a Webster University Admissions representative early on to help ensure a smooth transfer experience.

WEBSTER ADMISSION REQUIREMENTS:

Applicants to Webster University should have successfully completed an associate degree or at least two years of college-level work (64 semester hours) with a cumulative grade point average (GPA) of 2.5 on a 4.0 scale. Transfer coursework should include at least one college-level writing/composition class and one college-level mathematics course. While the above profile is recommended, each applicant will be given a thorough individual review. When considering an application, Webster looks for evidence of potential for academic success.

Each transfer applicant must submit:

- A [Completed Application for Admission](#)
- A \$35.00 nonrefundable application fee
- An official transcript from the Alamo College attended, and an official transcript from any and all other postsecondary institutions previously attended.

All **official transcripts** should be sent to:

Webster University
Office of Admission
470 East Lockwood Avenue
St. Louis, MO 63119

Notes: Application and transcripts should be completed at least one month prior to the desired date of enrollment. Applications submitted less than two weeks before the start of the term may not be reviewed in time for registration for that term. Students intending to apply for financial aid should note that earlier deadlines are required.

IMPORTANT TRANSFER NOTES:

- Webster has a minimum residency requirement that 30 of the student's last 36 credits must be taken at Webster University. All students must have a minimum of 128 credit hours to graduate.
- **A minimum of 18 credit hours of academic work must be taken in the Department of Business or Department of Management at Webster University.**
- No more than one course completed with a grade of D may count toward fulfilling the specific requirements of the Management major. All General Education/Global Citizenship Program courses must be completed with a C- or higher.

- Webster University provides full transfer of coursework successfully completed as part of an associate of arts degree awarded by a regionally accredited institution. While students with associate’s degrees typically transfer 60-66 credit hours, Webster will transfer in all coursework that is part of the completed associate degree. Transfer of additional lower-division credit beyond the associate’s degree is restricted. All transfer credit is capped at 98 credit hours.
- All transfer coursework must be college-level (1000-level or above) with a passing grade. A grade of D or higher is considered passing, but a D will have severe transfer restrictions. Pass/Fail courses will count for transfer credit if the student received a Pass. For repeated courses only the second grade will be counted. Incomplete grades are not accepted in transfer. Formal evaluation of transfer credit is conducted by the Office of the Registrar upon admission to the University.

BA DEGREE REQUIREMENTS:

GENERAL EDUCATION/GLOBAL CITIZENSHIP PROGRAM:

Webster University requires all baccalaureate students to complete a general education program. The Global Citizenship Program (GCP) is a set of undergraduate degree requirements and a general education program developed by Webster University faculty to help prepare students to confront global problems and 21st century challenges.

Students who complete the Associate of Arts (A.A.) degree or have satisfied the Texas Core Curriculum general education block before transferring to Webster University will have completed general education requirements.

Students who transfer without an A.A. degree or satisfaction of the Texas Core Curriculum will have previous college coursework evaluated for the University’s general education requirements on a course-by-course basis. Courses must be completed with a C or better.

ELECTIVES:

Elective hours can consist of any college-level courses that are not already being applied to the major or general education requirements of the degree.

ARTICULATION FOR AA DEGREE TO BA DEGREE

The next section will identify, for Alamo College students earning the Associate of Arts degree, what requirements will be remaining to earn the Bachelor of Arts in Management at Webster University.

AA WITH BUSINESS FIELD OF STUDY (YEARS 1 AND 2 AT ALAMO COLLEGES)
(Following San Antonio College degree requirements)

Alamo Degree Requirement	Webster Degree Requirement Fulfilled
GENERAL EDUCATION 42 CR.	
Communication (6 cr.) (ENGL)	Completed AA fulfills general education
Additional Communication (3 cr.) (SPCH)	Completed AA fulfills general education
Mathematics (3 cr.) (MATH)	Completed AA fulfills general education
Life & Physical Sciences (6 cr.)	Completed AA fulfills general education
Language, Philosophy, & Culture (3 cr.)	Completed AA fulfills general education
Additional Language, Philosophy, & Culture (3 cr.)	Completed AA fulfills general education
Creative Arts (3 cr.)	Completed AA fulfills general education
American History (6 cr.)	Completed AA fulfills general education
Government/Political Science (6 cr.)	Completed AA fulfills general education
Social and Behavioral Sciences (3 cr.)	Completed AA fulfills general education
FIELD OF STUDY CURRICULUM 21 CR.	
ACCT 2301 Principles of Financial Accounting	ACCT 2010 Financial Accounting

ACCT 2302 Principles of Managerial Accounting	ACCT 2025 Managerial Accounting <i>(Not required for major, but will count towards general electives)</i>
BCIS 1305 Business Computer Applications	General Elective
BUSI 1301 Business Principles	BUSN 1200 Introduction to Business <i>(No required for major, but will count towards general electives)</i>
BUSI 2305 Business Statistics	BUSN 2750 Introduction to Statistics
ECON 2301 Principles of Macroeconomics <i>and</i> ECON 2302 Principles of Microeconomics	ECON 2000 Survey of Economics
MATH 1324 Mathematics for Business & Social Sciences	General Elective
TOTAL FROM ALAMO COLLEGES: 63 CR.	

BA MANAGEMENT (YEARS 3 AND 4 AT WEBSTER UNIVERSITY)

Webster University <i>Remaining courses at Webster may vary if students do not follow recommendations listed above in selecting Alamo courses.</i>
KEYS XXXX Global Keystone Seminar (3 cr.)
WBST 2000 Career Exploration (1 cr.)
MNGT 2100 Management Theory & Practice (3 cr.)
MNGT 3280 Introduction to Business Law (3 cr.)
MNGT 3400 Human Resource Management (3 cr.)
MNGT 3450 Principles of Organizational Behavior (3 cr.)
MNGT 3500 Marketing (3 cr.)
WBST 2300 Personal Branding (1 cr.)
BUSN 3710 Entrepreneurial Financial Management (3 cr.)
PHIL 2110 Introduction to Ethics (3 cr.)
CSIS 1500 Introduction to Business Technologies (3 cr.)
WBST 2700 Career Management Strategies (1 cr.)
MNGT 4900 Managerial Policies & Strategies (3 cr.)
Choose one of the following: MNGT 4330 International Marketing (3 cr.) MNGT 3740 Global Entrepreneurship (3 cr.) MNGT 4100 International Management (3 cr.)
TOTAL REQUIRED MAJOR: 36 CR.
TOTAL REMAINING ELECTIVES: 29 CR.

63 CR. – Alamo College transfer
36 CR. – Webster major/GCP remaining
29 CR. – Remaining Electives
128 total hours

ARTICULATION FOR AAS DEGREE TO BA DEGREE

The next section will identify, for Alamo College students earning the Associate of Applied Science degree, what requirements will be remaining to earn the Bachelor of Arts in Management at Webster University.

AAS BUSINESS MANAGEMENT (YEARS 1 AND 2 AT ALAMO COLLEGES)

(Following San Antonio College degree requirements)

Alamo Degree Requirement	Webster Degree Requirement Fulfilled
GENERAL EDUCATION 15 CR.	
ENGL 1301 Composition I (3 cr.)	WCOM Written Communication
One course from Communication Core (3 cr.): SPCH 1311 Introduction to Speech Communication or SPCH 1315 Public Speaking	OCOM Oral Communication
One course from (3 cr.): MATH 1314 College Algebra <i>or</i> MATH 1332 Contemporary Mathematics (Quantitative Reasoning)	QL Quantitative Literacy
One course from Language, Philosophy & Culture Core (3 cr.): Foreign language course (Arabic, Chinese, French, German, Italian, Japanese, Spanish) recommended.	Varies by course selection. Recommended foreign language will satisfy: GLBL Global Understanding and INTC Intercultural Competence <i>For other options, see list of GCP equivalencies for each Alamo College campus at http://www.webster.edu/admissions/transfer/transfer-credit/txfr-equivalency-database.html. Select a course that will satisfy one of the remaining Gen Ed/GCP requirements.</i>
One course from Social and Behavioral Sciences Core <i>or</i> Creative Arts Core (3 cr.): SOC1 1301 Introductory Sociology recommended.	Varies by course selection. Recommended SOCI 1301 will satisfy: SSHB Social Systems & Human Behavior (3 cr.) <i>For other options, see list of GCP equivalencies for each Alamo College campus at http://www.webster.edu/admissions/transfer/transfer-credit/txfr-equivalency-database.html. Select a course that will satisfy one of the remaining Gen Ed/GCP requirements.</i>

MAJOR 45 CR.	
BMGT 1327 Principles of Management (3 cr.)	MNGT 2100 Management Theory & Practice
BMGT 2309 Leadership (3 cr.)	Lower-division management elective
One course from (3 cr.): BMGT 1341 Business Ethics <i>or</i> BMGT 2303 Problem- Solving and Decision-Making	Elective
One course from (3 cr.): BMGT 2305 Advanced Communications in Management <i>or</i> POFT 2312 Business Correspondence and Communication	Elective
One course from (3 cr.): MRKG 1311 Principles of Marketing or MRKG 1302 Principles of Retailing	Recommend: Taking MRKG 1311 Principles of Marketing will transfer and be equivalent to MNGT 3500 Marketing at Webster. MRKG 1302 will transfer in as an elective
One course from (3 cr.): IBUS 1305 Introduction to International Business and Trade <i>or</i> BUSI 1301 Business Principles	Elective
One course from (3 cr.):	Elective

BCIS 1305 Business Computer Applications <i>or</i> COSC 1301 Introduction to Computing	
HRPO 2307 Organizational Behavior (3 cr.)	MNGT 3450 Principles of Organizational Behavior
BUSG 2307 Legal and Social Environment of Business (3 cr.) <i>or</i> BUSI 2301 Business Law I	MNGT 3280 Introduction to Business Law
One course from (3 cr.): BMGT 2310 Financial Management <i>or</i> BMGT 2331 Principles of Quality Management <i>or</i> BMGT 1307 Team Building	Elective
One course from (3 cr.): MRKG 2333 Principles of Selling <i>or</i> IMED 2309 Internet Commerce <i>or</i> MRKG 1301 Customer Relations	Elective
One course from (3 cr.): BMGT 2341 Strategic Management <i>or</i> BMGT 1309 Information and Project Management	Elective
One course from (3 cr.): BMGT 2382 Cooperative Education- Business Administration and Management <i>or</i> BMGT 2383 Cooperative Education- Business Administration and Management, General	Elective
HRPO 2301 Human Resources Management (3 cr.)	MNGT 3400 Human Resource Management
ACCT 2301 Principles of Financial Accounting (3 cr.)	ACCT 2010 Financial Accounting
TOTAL FROM ALAMO COLLEGES: 60 CR.	

BA MANAGEMENT (YEARS 3 AND 4 AT WEBSTER UNIVERSITY)

Webster University <i>Remaining courses at Webster may vary if students do not follow recommendations listed above in selecting Alamo courses.</i>
MAJOR
BUSN 3710 Entrepreneurial Financial Management (3 cr.)
ECON 2000 Survey of Economics (3 cr.)
WSBT 2000 Career Exploration (1 cr.)
WBST 2300 Personal Branding (1 cr.)
PHIL 2110 Introduction to Ethics (3 cr.)
CSIS 1500 Introduction to Business Technologies (3 cr.)
STAT 1100 Descriptive Statistics (3 cr.) <i>or</i> BUSN 2750 Introduction to Business Statistics (3 cr.)
WBST 2700 Career Management Strategies (1 cr.)
MNGT 4900 Managerial Policies and Strategies (3 cr.)
Choose one of the following: MNGT 4330 International Marketing (3 cr.) MNGT 3740 Global Entrepreneurship (3 cr.) MNGT 4100 International Management (3 cr.)
TOTAL REMAINING MAJOR: 24 CR.

GLOBAL CITIZENSHIP PROGRAM
FRSH 1200 First Year Seminar (3 cr.) <i>Satisfied with completion of the AAS degree.</i>
ROC Roots of Cultures Knowledge (6 cr., 2 different prefixes)
SSHB Social Systems & Human Behavior Knowledge (6 cr., 2 different prefixes) (3 cr. satisfied at Alamo if SOCI 1301 recommendation followed)

PNW Physical & Natural World Knowledge (3 cr.)
GLBL Global Understanding Knowledge (3 cr.) (satisfied at Alamo <i>if</i> foreign language recommendation followed)
ARTS Arts Appreciation Knowledge (3 cr.)
QL Quantitative Literacy Knowledge (3 cr.) (satisfied at Alamo)
WCOM Written Communication Skill (3 cr.) (satisfied at Alamo)
OCOM Oral Communication Skill (3 cr.) (satisfied at Alamo)
**CRI Critical Thinking Skill (3 cr.)
INTC Intercultural Competence Skill (3 cr.) (satisfied at Alamo <i>if</i> foreign language recommendation followed)
**ETH Ethical Reasoning Skill (3 cr.)
Keystone Seminar (3 cr.)
GCP REMAINING: 18 CR. <i>**With careful advising and course selection, students will fulfill remaining GCP skills within the remaining GCP knowledge areas at Webster. For example, Intro to Philosophy will satisfy a Roots of Cultures and Critical Thinking. Science in the News will satisfy Physical & Natural World and Ethical Reasoning.</i>

60 CR. – Alamo College transfer
24 CR. – Webster major remaining
44 CR. – GCP & general electives remaining
128 total hours

ARTICULATION FOR AAS DEGREE TO BA DEGREE

The next section will identify, for Alamo College students earning the Associate of Applied Science degree, what requirements will be remaining to earn the Bachelor of Arts in Management at Webster University.

AAS LOGISTICS AND SUPPLY CHAIN MANAGEMENT (YEARS 1 AND 2 AT PALO ALTO COLLEGE)

Palo Alto Degree Requirement	Webster Degree Requirement Fulfilled
GENERAL EDUCATION 15 CR.	
ENGL 1301 Composition I (3 cr.)	WCOM Written Communication
One course from (3 cr.): MATH 1314 College Algebra <i>or</i> MATH 1324 Mathematics for Business and Social Sciences I <i>or</i> MATH 1332 Contemporary Mathematics (Quantitative Reasoning)	QL Quantitative Literacy
One course from Language, Philosophy & Culture Core <i>or</i> Creative Arts Core(3 cr.): Foreign language course (French, German, Spanish) recommended.	Varies by course selection. Recommended foreign language will satisfy: GLBL Global Understanding and INTC Intercultural Competence <i>For other options, see list of general education and GCP equivalencies for each Alamo College campus at http://www.webster.edu/admissions/transfer/transfer-credit/txfr-equivalency-database.html. Select a course that will satisfy one of the remaining Gen Ed/GCP requirements.</i>
SPCH 1321 Business and Professional Communication	OCOM Oral Communication
One course from Social and Behavioral Sciences Core (3 cr.): SOC1 1301 Introductory Sociology recommended.	Varies by course selection. Recommended SOCI 1301 will satisfy: SSHB Social Systems & Human Behavior (3 cr.) <i>For other options, see list of general education and GCP equivalencies for each Alamo College campus at http://www.webster.edu/admissions/transfer/transfer-credit/txfr-equivalency-database.html. Select a course that will satisfy one of the remaining Gen Ed/GCP requirements.</i>

MAJOR 45 CR.	
BMGT 1301 Supervision	Lower-division management elective
LMGT 1319 Introduction to Business Logistics	Elective
ITSC 1309 Integrated Software Applications <i>or</i> POFI 1301 Computer Applications I	Elective
LMGT 1325 Warehouse and Distribution Center Management	Elective
BMGT 1344 Negotiations & Conflict Management	Lower-division management elective
BMGT 1307 Team Building	Elective
MRKG 1311 Principles of Marketing	MNGT 3500 Marketing
LMGT 1323 Domestic and International Transportation Management	Elective
BMGT 1331 Production and Operations Management	Elective
ACCT 2301 Principles of Financial Accounting	ACCT 2010 Financial Accounting
BMGT 1313 Principles of Purchasing	Elective
BMGT 2331 Principles of Quality Management	Elective
BUSI 2301 Business Law I	MNGT 3280 Introduction to Business Law
LMGT 1340 Contemporary Logistics Issues	Elective
LMGT 2388 Internship: Logistics and Materials	Elective

Management	
TOTAL FROM PALO ALTO COLLEGE: 60 CR.	

BA MANAGEMENT (YEARS 3 AND 4 AT WEBSTER UNIVERSITY)

Webster University <i>Remaining courses at Webster may vary if students do not follow recommendations listed above in selecting Alamo courses.</i>
MAJOR
ECON 2000 Survey of Economics (3 cr.)
WSBT 2000 Career Exploration (1 cr.)
MNGT 2100 Management Theory and Practice (3 cr.)
MNGT 3400 Human Resource Management (3 cr.)
MNGT 3450 Principles of Organizational Behavior (3 cr.)
WSBT 2300 Personal Branding (1 cr.)
BUSN 3710 Entrepreneurial Financial Management (3 cr.)
PHIL 2110 Introduction to Ethics (3 cr.)
CSIS 1500 Introduction to Business Technologies (3 cr.)
STAT 100 Descriptive Statistics (3 cr.) <i>or</i> BUSN 2750 Introduction to Business Statistics (3 cr.)
WSBT 2700 Career Management Strategies (1 cr.)
MNGT 4900 Managerial Policies and Strategies (3 cr.)
Choose one of the following: MNGT 4330 International Marketing (3 cr.) MNGT 3740 Global Entrepreneurship (3 cr.) MNGT 4100 International Management (3 cr.)
TOTAL REMAINING MAJOR: 33 CR.

GLOBAL CITIZENSHIP PROGRAM
FRSH 1200 First Year Seminar (3 cr.) <i>Satisfied with completion of AAS degree.</i>
ROC Roots of Cultures Knowledge (6 cr., 2 different prefixes)
SSHB Social Systems & Human Behavior Knowledge (6 cr., 2 different prefixes) (3 cr. satisfied at Palo Alto <i>if</i> SOCI 1301 recommendation followed)
PNW Physical & Natural World Knowledge (3 cr.)
GLBL Global Understanding Knowledge (3 cr.) (satisfied at Palo Alto <i>if</i> foreign language recommendation followed)
ARTS Arts Appreciation Knowledge (3 cr.)
QL Quantitative Literacy Knowledge (3 cr.) (satisfied at Palo Alto)
WCOM Written Communication Skill (3 cr.) (satisfied at Palo Alto)
OCOM Oral Communication Skill (3 cr.) (satisfied at Palo Alto)
**CRI Critical Thinking Skill (3 cr.)
INTC Intercultural Competence Skill (3 cr.) (satisfied at Palo Alto <i>if</i> foreign language recommendation followed)
**ETH Ethical Reasoning Skill (3 cr.)
Keystone Seminar (3 cr.)
GCP REMAINING: 18 CR. <i>**With careful advising and course selection, students will fulfill remaining GCP skills within the remaining GCP</i>

knowledge areas at Webster. For example, Intro to Philosophy will satisfy a Roots of Cultures and Critical Thinking. Science in the News will satisfy Physical & Natural World and Ethical Reasoning.

60 CR. – Palo Alto College transfer
33 CR. – Webster major remaining
35 CR. – GCP & general electives remaining
128 total hours

Webster University reserves the right to correct errors in these listings or to make revisions in degree requirements or course equivalencies without prior notice.