



**USING THIS GUIDE:**

This guide outlines a path for degree completion at Webster University for the Bachelor of Arts in Management for students entering with an Associate Applied Science degree in Business Management from El Paso Community College. This guide is not intended to replace individual academic advising. Students are strongly encouraged to meet with a Webster University Admissions representative early on to help ensure a smooth transfer experience.

**ABOUT MANAGEMENT DEGREE AT WEBSTER:**

Management is the art and science of effectively coordinating people and resources to achieve the goals of an organization. It includes the administration of commerce and industry, banking, insurance, health, communications, government, and various facets of culture, education, and the arts. Students study principles and institutions through accounting, management, and economics, as well as the humanities, mathematics, and political and social sciences. The Department of Management prepares students for graduate studies, law school, and business careers. The Department of Management at Webster University has been designed to meet the needs of younger students as well as mature adults who have had business and professional experiences before completing their academic careers.

The BA in Management is offered as an online program or available at the home campus in Webster Groves, MO.

**WEBSTER ADMISSION REQUIREMENTS:**

Applicants to Webster's degree completion programs should have successfully completed an associate degree or at least two years of college-level work (64 semester hours) with a cumulative grade point average (GPA) of 2.5 on a 4.0 scale. Transfer coursework should include at least one college-level writing/composition class and one college-level mathematics course. While the above profile is recommended, each applicant will be given a thorough individual review. When considering an application, Webster looks for evidence of potential for academic success.

Each transfer applicant must submit:

- A [Completed Application for Admission](#)
- A \$35.00 nonrefundable application fee
- An official transcript from El Paso Community College, and an official transcript from any and all other postsecondary institutions previously attended.
- Additional credentials as requested

All **official transcripts** should be sent to:

Webster University  
Office of Admission  
470 East Lockwood Avenue  
St. Louis, MO 63119

*Notes: Application and transcripts should be completed at least one month prior to the desired date of enrollment. Applications submitted less than two weeks before the start of the term may not be reviewed in time for registration for that term. Please work through your transfer admissions counselor for specific deadlines and entry dates. Students intending to apply for financial aid should note that earlier deadlines are required.*

**WEBSTER DEGREE REQUIREMENTS:**

A minimum of **128** credit hours consisting of the following:

- Applicable University Global Citizenship Program hours
- 39 Required credit hours for the Major
- Electives

**IMPORTANT TRANSFER NOTES:**

- Webster has a minimum residency requirement that 30 of the student’s last 36 credits must be taken at Webster University. All students must have a minimum of 128 credit hours to graduate.
- **A minimum of 18 credit hours of academic work must be taken at Webster University in the Walker School of Business & Technology.**
- No more than one course completed with a grade of D may count toward fulfilling the specific requirements of the Management major. All General Education/Global Citizenship Program courses must be completed with a C- or higher.
- Webster University provides full transfer of coursework successfully completed as part of an associate of arts degree awarded by a regionally accredited institution. While students with associate’s degrees typically transfer 60-66 credit hours, Webster will transfer in all coursework that is part of the completed associate degree. Transfer of additional lower-division credit beyond the associate’s degree is restricted. All transfer credit is capped at 98 credit hours.
- All transfer coursework must be college-level (1000-level or above) with a passing grade. A grade of D or higher is considered passing, but a D will have severe transfer restrictions. Pass/Fail courses will count for transfer credit if the student received a Pass. For repeated courses only the second grade will be counted. Incomplete grades are not accepted in transfer. Formal evaluation of transfer credit is conducted by the Office of the Registrar upon admission to the University.

**GENERAL EDUCATION/GLOBAL CITIZENSHIP PROGRAM:**

Webster University requires all baccalaureate students to complete a general education program. The Global Citizenship Program (GCP) is a set of undergraduate degree requirements and a general education program developed by Webster University faculty to help prepare students to confront global problems and 21<sup>st</sup> century challenges.

Students who complete the Associate of Arts (AA), Associate of Science (AS) degree, or have satisfied the Texas Core Curriculum general education block before transferring to Webster University will have completed general education requirements and FRSH 1200 First Year Seminar requirement of the GCP. All students are required to take the Global Keystone Seminar at Webster.

Students who transfer with an AAS will have previous college coursework evaluated for the University’s general education requirements on a course-by-course basis. See list of El Paso Community College courses approved for GCP in the [transfer equivalency database](#).

**ELECTIVES:**

Elective hours can consist of any college-level courses that are not already being applied to the major or general education requirements of the degree, taken to reach the required 128 hours for graduation.

**2+2 ARTICULATION FOR AAS DEGREE TO BA DEGREE**

The next section will identify, for El Paso Community College students earning the Associate of Applied Science degree, what requirements will be remaining to earn the Bachelor of Arts in Management at Webster University.

**AAS BUSINESS MANAGEMENT (YEARS 1 AND 2 AT EL PASO CC)**

El Paso Degree Requirement	Webster Degree Requirement Fulfilled
<b><i>CORE CURRICULUM 18 CR.</i></b>	
ENGL 1301 Expository English Composition (3)	WCOM Written Communication (GCP)

MATH 1324 Introductory Mathematics for Business & Social Science (3)	QL Quantitative Literacy (GCP)
SPCH 1315 Fundamentals of Effective Speech (3)	OCOM Oral Communication (GCP)
ENGL 2341 Introduction to Literature (3)	ROC Roots of Cultures (GCP)
ECON 2301 Principles of Macroeconomics (3)	ECON 2030 Principles of Macroeconomics*
ECON 2302 Principles of Microeconomics (3)	ECON 2020 Principles of Microeconomics*
<b>FIELD OF STUDY CURRICULUM 42 CR.</b>	
<b>ACCT 2301 Principles of Accounting- Recommended</b> <u>OR</u> ACNT 1303 Introduction to Accounting I (3)	ACCT 2301 will count as ACCT 2010 Financial Accounting ACNT 1303 will count as general elective
BCIS 1305 Business Computer Applications (3)	General Elective
BUSG 1301 Introduction to Business (3)	BUSN 1200 Introduction to Business
<b>ACCT 2302 Principles of Accounting II – Recommended</b> <u>OR</u> ACNT 1313 Computerized Accntg Applications (3)	ACCT 2302 will count as ACCT 2025 Managerial Accounting ACNT 1313 will count as General Elective
IBUS 1305 Introduction to International Business & Trade (3)	General Elective
BMGT 1305 Communications in Management (3)	MNEL 1000 Management Elective
BUSI 2370 Quantitative Methods for Business & Economics (3)	BUSN 2750 Introduction to Statistics
HRPO 2301 Human Resources Management (3)	MNGT 3400 Human Resource Management
MRKG 1311 Principles of Marketing (3)	MNEL 1000 Management Elective
BMGT 1341 Business Ethics (3)	PHIL 2110 Introduction to Ethics
BMGT 2382 Cooperative Education- Business Administration & Management, General I (3)	MNEL 1000 Management Elective
BUSG 2305 Business Law/Contracts (3)	MNEL 1000 Management Elective
BUSG 2309 Small Business Management/Entrepreneurship (3)	MNEL 1000 Management Elective
MRKG 2349 Advertising & Sales Promotion (3)	MNGT 3510 Advertising
<b>TOTAL FROM EPCC: 60 CR.</b>	

\*Webster management major requires ECON 2000 Survey of Economics. Together macroeconomics and microeconomics will satisfy the ECON 2000 course requirement.

### BA MANAGEMENT (YEARS 3 AND 4 AT WEBSTER UNIVERSITY)

<b>Webster University</b> <i>Remaining courses at Webster may vary if students do not follow recommendations listed above in selecting EPCC courses.</i>
MNGT 2100 Management Theory & Practice (3 cr.)
MNGT 3280 Introduction to Business Law (3 cr.)
MNGT 3450 Principles of Organizational Behavior (3 cr.)
MNGT 3500 Marketing (3 cr.)
BUSN 3710 Entrepreneurial Financial Management (3 cr.)
CSIS 1500 Introduction to Business Technologies (3 cr.)
MNGT 4900 Managerial Policies & Strategies (3 cr.)
One of the following: MNGT 4330 International Marketing, MNGT 3740 Global Entrepreneurship or MNGT 4100 International Management (3 cr.)
<b>MAJOR REMAINING: 24 CR.</b>

<b>GLOBAL CITIZENSHIP PROGRAM</b>	
FRSH 1200 First Year Seminar (3 cr.)	
<i>Student will work with Webster advisor to find appropriate substitution for this GCP requirement.</i>	
ROC Roots of Cultures Knowledge (6 cr., 2 different prefixes)	<b>partially satisfied w/ ENGL 2341</b>
SSHB Social Systems & Human Behavior Knowledge (6 cr., 2 different prefixes)	
PNW Physical & Natural World Knowledge (3 cr.)	
GLBL Global Understanding Knowledge (3 cr.)	

ARTS Arts Appreciation Knowledge (3 cr.)	
QL Quantitative Literacy Knowledge (3 cr.)	satisfied w/ MATH 1324
WCOM Written Communication Skill (3 cr.)	satisfied w/ ENGL 1301
OCOM Oral Communication Skill (3 cr.)	satisfied w/ SPCH 1315
**CRI Critical Thinking Skill (3 cr.)	
**INTC Intercultural Competence Skill (3 cr.)	
**ETH Ethical Reasoning Skill (3 cr.)	
KEYS xxxx Global Keystone Seminar (3 cr.)	
<b>GCP REMAINING: 24 CR.</b>	
<i>**With careful advising and course selection, students will fulfill remaining GCP skills within the remaining GCP knowledge areas at Webster. For example, Intro to Philosophy will satisfy a Roots of Cultures and Critical Thinking. Science in the News will satisfy Physical &amp; Natural World and Ethical Reasoning. An international language will satisfy Global Understanding and Intercultural Competence.</i>	

60 CR. – EPCC transfer  
24 CR. – Major remaining @ Webster  
24 CR. – Global Citizenship Program remaining @ Webster  
20 CR. – Remaining Electives @ Webster  
128 total hours

**Webster University reserves the right to correct errors in these listings or to make revisions in degree requirements or course equivalencies without prior notice.**